



J.P. Morgan Healthcare Conference  
San Francisco, CA

Hervé Hoppenot | January 8<sup>th</sup>, 2024



# Forward Looking Statements

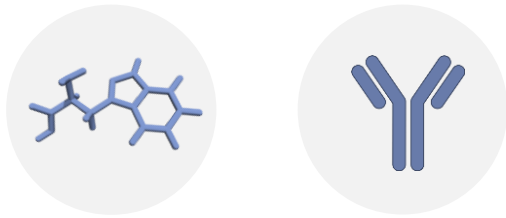
Except for the historical information set forth herein, the matters set forth in this presentation contain predictions, estimates and other forward-looking statements, including without limitation statements regarding: the opportunities for sustainable growth presented by Incyte's pipeline and products, including multiple programs across hematology, oncology and dermatology; expectations regarding Incyte's cash flow; expectations for the continued growth of Jakafi and Opzelura; expectations regarding Incyte's R&D and commercial execution; expectations for continued growth from Jakafi; the opportunities for continued growth in treatments for MPNs/GVHD and expectations regarding the timing of clinical trials and regulatory submissions for same; expectations for other assets in development, including the scope of such assets' potential and the possibility of their near/mid-term launches; the potential for sustaining and expanding Incyte's leadership in MPNs and GVHD with serial innovation, and the potential for such innovation to address the needs of more than 200,000 patients; the potential to expand axatilimab in cGVHD to earlier lines of therapy; expectations for upcoming regulatory and clinical milestones for axatilimab; the potential for expanding opportunities in MF treatment beyond Jakafi and the disease modifying potential of mCALR and V617F for patients with MF, PV and ET; the potential shown by BETi and zilurgisertib (ALK2i), as well as JAK2V617Fi, and expected regulatory/clinical milestones for same; the potential for CDK2i in late stage cancers as well as ovarian and/or breast cancer, and expectations regarding the clinical trials of same; Incyte's expectations for Opzelura in atopic dermatitis and vitiligo and the opportunities presented by Opzelura in the US and Europe; opportunities to maximize the potential of Opzelura in other indications in the near and mid-term future; the development of Incyte's dermatology portfolio beyond Opzelura, including povorcitinib in HS and vitiligo and expectations regarding the timing of clinical trials for same; and expectations regarding 2024 newsflow items.

These forward-looking statements are based on our current expectations and are subject to risks and uncertainties that may cause actual results to differ materially, including unanticipated developments in and risks related to: unanticipated delays; the effects of the COVID-19 pandemic and measures to address the pandemic on our clinical trials, supply chain and other third-party providers, sales and marketing efforts, and business, development, and discovery operations, as well as on regulatory agencies such as the FDA; further research and development and the results of clinical trials possibly being unsuccessful or insufficient to meet applicable regulatory standards or warrant continued development; the ability to enroll sufficient numbers of subjects in clinical trials and the ability to enroll subjects in accordance with planned schedules; determinations made by the FDA and regulatory agencies outside of the United States; our dependence on relationships with and changes in the plans and expenditures of our collaboration partners; the efficacy or safety of our products and the products of our collaboration partners; the acceptance of our products and the products of our collaboration partners in the marketplace; market competition; unexpected variations in the demand for our products and the products of our collaboration partners; the effects of announced or unexpected price regulation or limitations on reimbursement or coverage for our products and the products of our collaboration partners; sales, marketing, manufacturing, and distribution requirements, including our and our collaboration partners' ability to successfully commercialize and build commercial infrastructure for newly approved products and any additional new products that become approved; and other risks detailed from time to time in our reports filed with the U.S. Securities and Exchange Commission, including our quarterly report on Form 10-Q for the quarter ended September 30, 2023. We disclaim any intent or obligation to update these forward-looking statements



# Incyte: Growth Fueled By R&D Engine and Commercial Expertise

## Drug Discovery Capabilities



### Highly selective small molecules

Ruxolitinib	Baricitinib
Ruxolitinib cream	Pemigatinib
Povorcitinib	Capmatinib
BET	Oral PD-L1
CDK2	JAK2V617F

### Monoclonal antibodies

mCALR

### Bispecifics<sup>1</sup>

LAG-3 x PD1      TGFβR2 x PD1

## Clinical Development



MPNs/GVHD



Oncology/  
Hematology



Dermatology

## Commercialization

U.S.

7 approved products  
5 commercialized by  
Incyte



Europe

7 approved products  
4 commercialized by  
Incyte



Japan

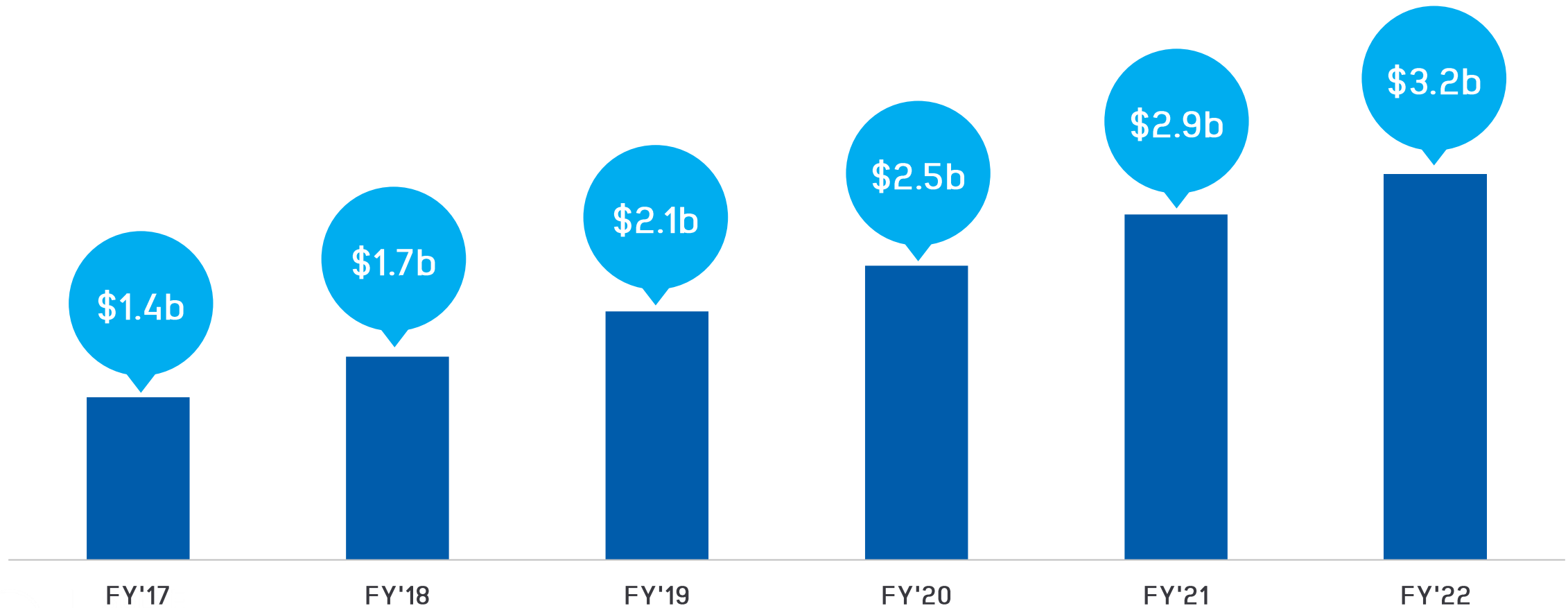
4 approved products  
1 commercialized by  
Incyte



1. LAG-3xPD1 and TGFβR2 x PD1 in collaboration with Merus

# ~20% Revenue CAGR Over Past 5 Years...

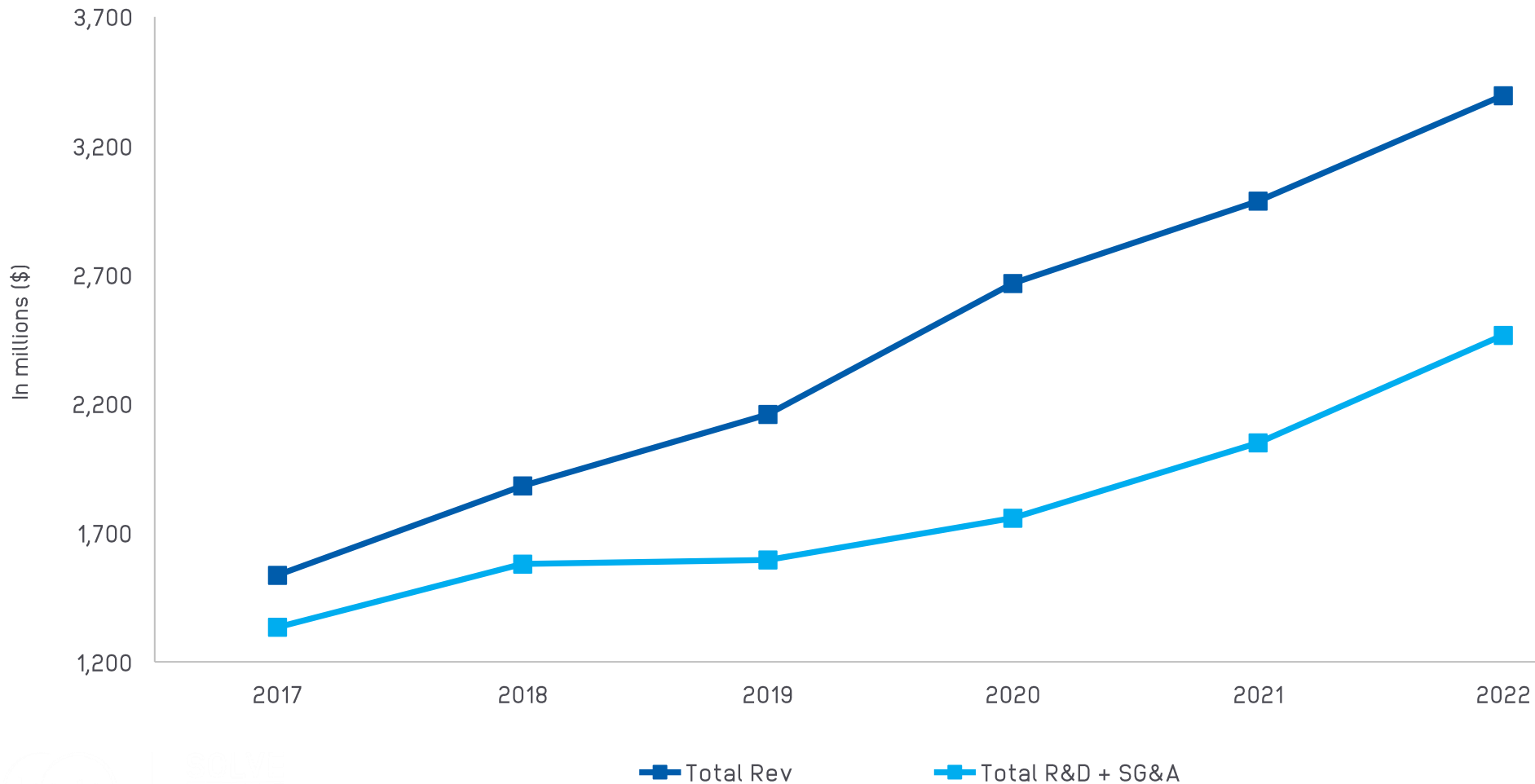
## Product & Royalty Revenue (2017-2022)



CAGR= compound annual growth rate

# ...With Increasing Operating Leverage

Total Revenue vs Operating Expenses



5-yr CAGR  
through  
12/31/2022

Total Revenue  
**+17%**

Total R&D & SG&A  
**+13%**



CAGR= compound annual growth rate

# 2023: Strong Commercial and R&D Execution

## Key Commercial Updates

First 9 months 2023 total product and royalty revenue

**+15%**  
growth Y/Y

## First 9 months 2023 Net Sales

**Jakafi**<sup>®</sup>  
ruxolitinib (tablets)

**\$1.9 billion**

**Opzelura**<sup>™</sup>  
(ruxolitinib) cream 1.5%

**\$229 million**

## Received Small Biotech Exception

- ✓ Jakafi exempt from selection for price negotiation
- ✓ Part D catastrophic coverage phase-in through 2030

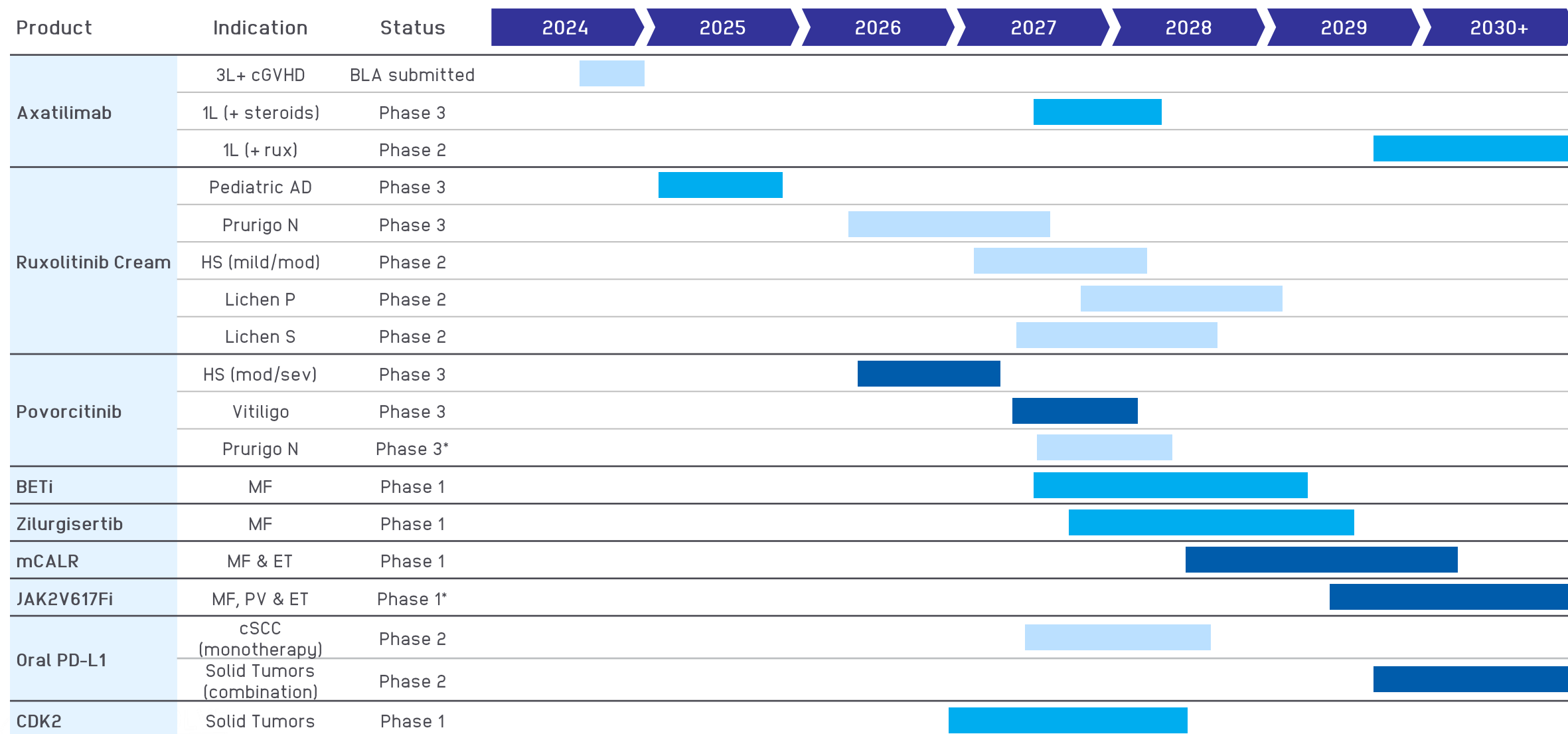


1. Phase 1 in planning

## Key Pipeline Updates Supporting Potential Future Launches

- **Axatilimab**: BLA submitted in 3L+ cGVHD
- **Povorcitinib**: Positive phase 2 data in PN; phase 3 studies in HS and vitiligo are enrolling
- **Opzelura**: Positive phase 3 pediatric AD data; EU approval in vitiligo; positive phase 2 data in HS
- **mCALR mAb**: Phase 1 ongoing
- **JAK2V617Fi**: IND filed<sup>1</sup>
- **CDK2**: Early signs of clinical activity
- **KRASG12D**: Phase 1 initiated; first patient dosed

# >10 Potential High Impact Launches by 2030



# Expanding Leadership in MPNs and GVHD

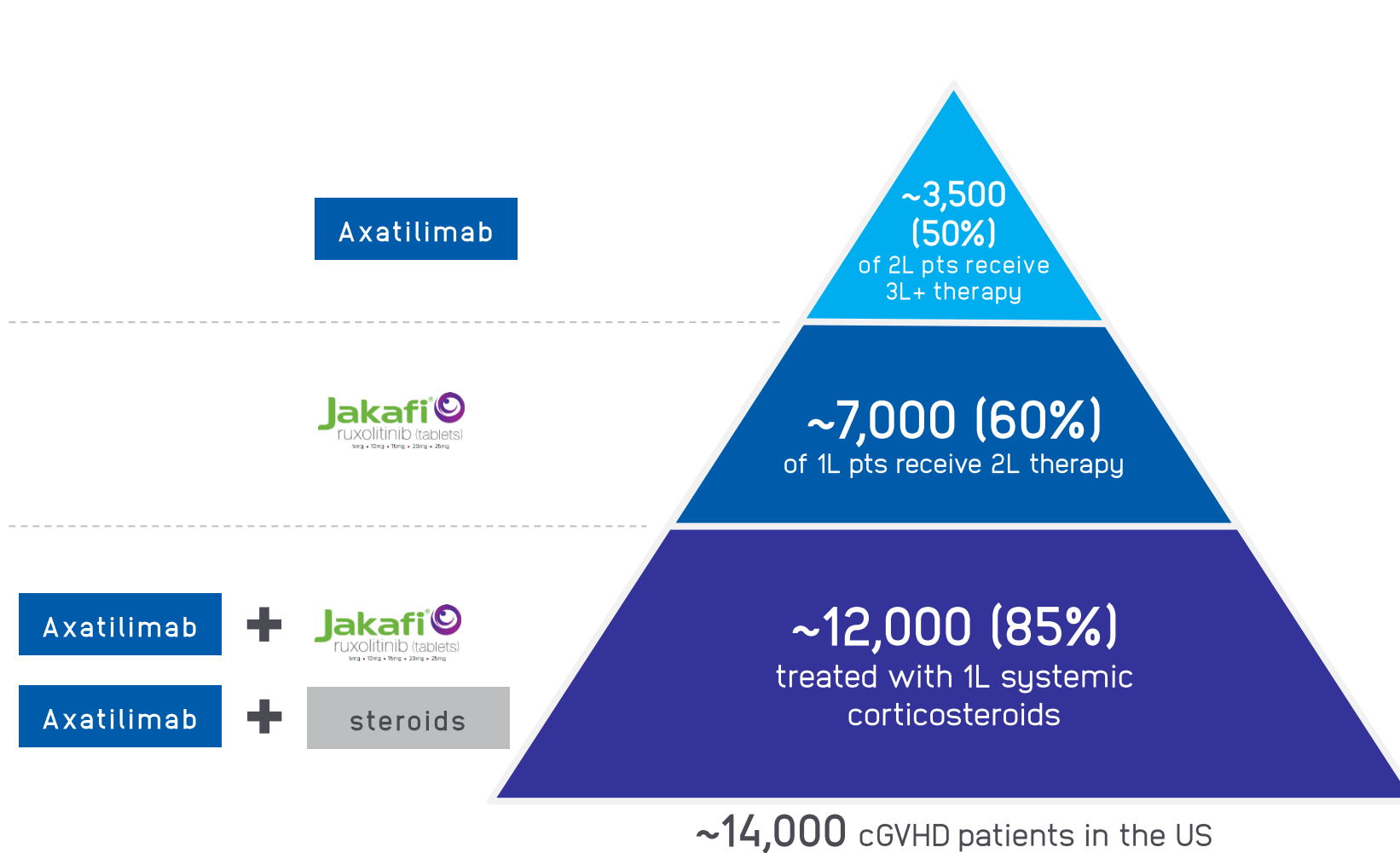
Transformational Approach with Leading Scientific Innovation & Pipeline  
with the Potential to Address more than 200,000 Patients





# Expanding Axatilimab's Potential to Earlier Line of Therapy

BLA submitted in 3L+ cGVHD; approval anticipated in 2024



## Upcoming Milestones

BLA submitted; approval anticipated in 2024

Initiation of Phase 3 study  
1L axatilimab in combination with steroids in 2024

Initiation of Phase 2 study  
1L axatilimab in combination with ruxolitinib in 2024



BLA= biologics license application; cGVHD = chronic graft-versus-host disease

Flowers M, Storer B, Carpenter P et al. Treatment change as a predictor of outcome among patients with classic chronic graft-versus-host disease. Biol Blood Marrow Transplant. 2008 December; 14 (12): 1380-1384.

# Expanding Potential and Transforming Treatment in MF, PV and ET

Foundational Therapy  
for MF and PV



>16,000 patients on  
therapy<sup>1</sup>

>\$3B long-term revenue  
potential across all indications

Building on Jakafi Through  
Combinations in MF



Rux XR



ALK2i

BETi

>8,000 additional patients  
could benefit

Disease-Modifying Potential  
for MF, PV and ET

mCALR

V617F

Potential for:

- Allele burden reduction
- Mutant clone elimination
- Disease modification
- Functional cure
- New indication in ET

>200,000 potentially  
addressable patients

Transformative Approach

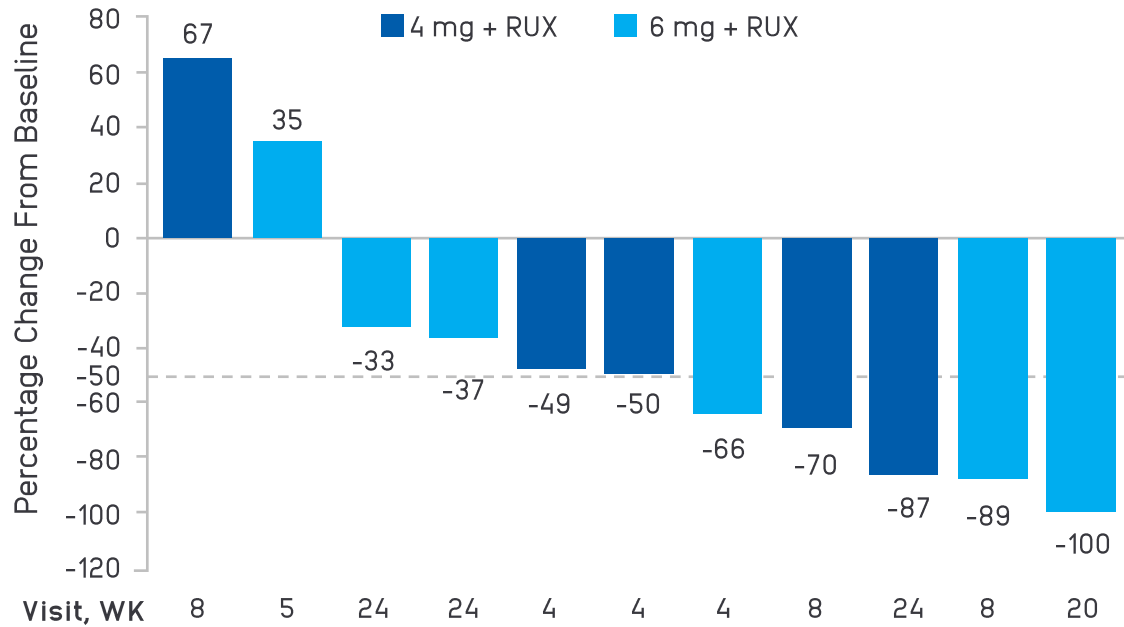


MF= myelofibrosis; PV= polycythemia vera; ET= essential thrombocythemia  
1. Includes MF, PV, and other patients; excludes GVHD (as of September 30, 2023)

# BETi and Zilurgisertib (ALK2i): Potential to Improve Outcomes in Patients with MF

## BETi in Combination with Ruxolitinib

Best Symptom Improvement During Treatment



### Next Steps

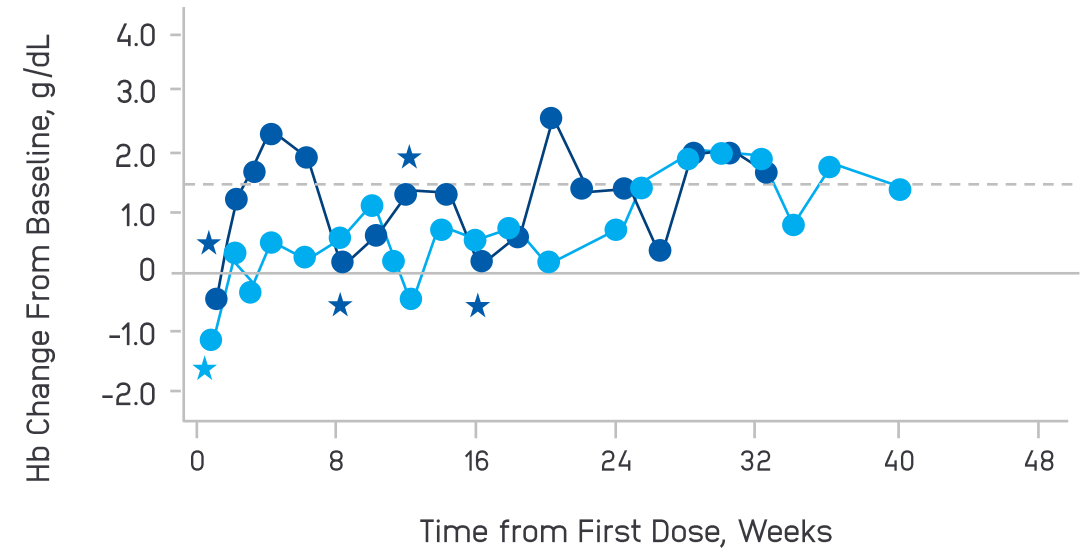
Plan to initiate Phase 3 in 2H 2024



MPN = myeloproliferative neoplasm

## Zilurgisertib in Combination with Ruxolitinib

Zilurgisertib 400 mg qd Add-on to RUX



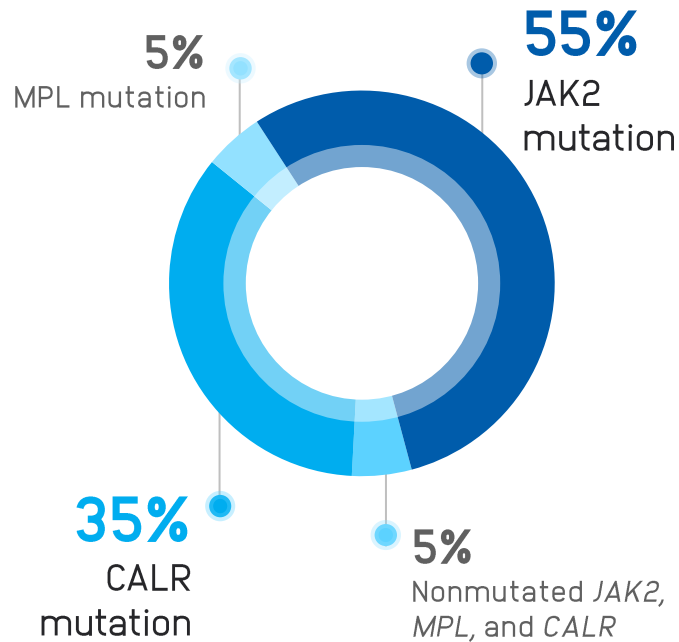
— Baseline --- Baseline + 1.5 g/dL ★ Transfusion

### Next Steps

Clinical proof-of-concept anticipated by mid-2024

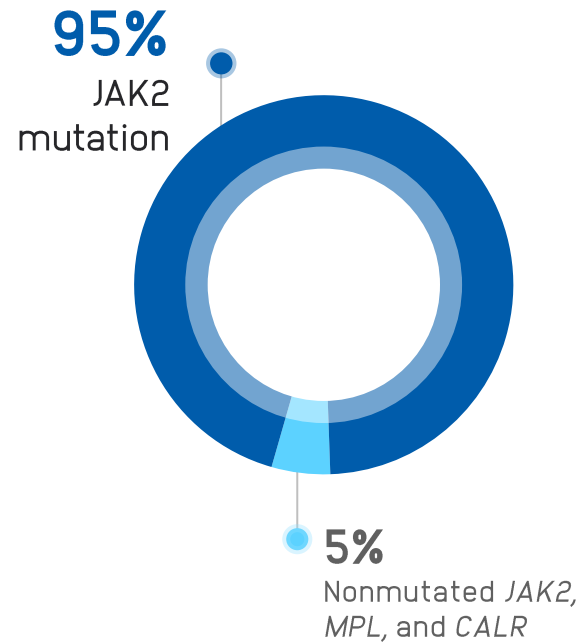
# Majority of Patients with MPNs have either CALR or JAK2 Mutations

## Primary Myelofibrosis



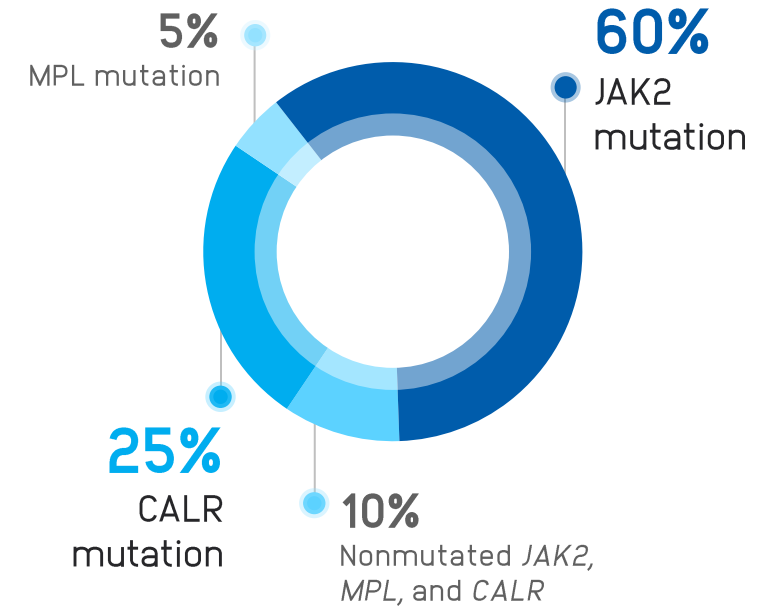
25,000 PATIENTS

## Polycythemia vera



~100,000 PATIENTS

## Essential Thrombocythemia



~100,000 PATIENTS

Patients in the U.S.



MPN = myeloproliferative neoplasm  
Adapted from Klampfl T, et al. N Engl J Med. 2013;369:2379-2390.

# Targeting mCALR: A Transformative Approach for Patients with MF or ET

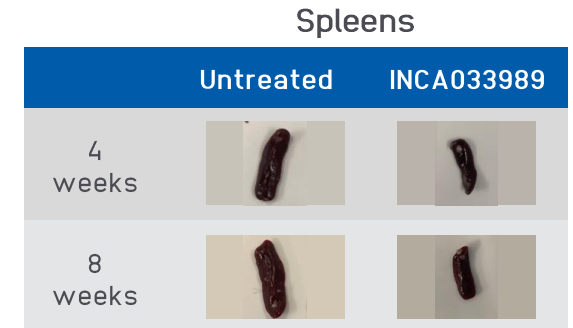
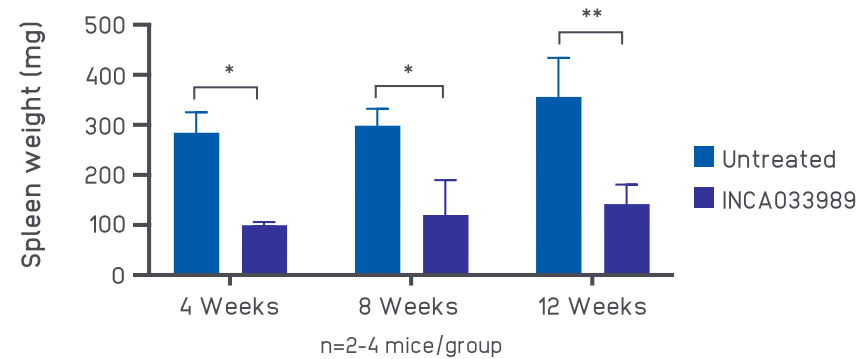
mCALR is a potent antagonist of mutant calreticulin function<sup>1</sup>

- Potential to be **disease modifying**
- Selectively inhibits JAK/STAT signaling and CD34+ cell function<sup>2</sup>
- Normalizes hematopoiesis, platelet count and spleen size<sup>3</sup>

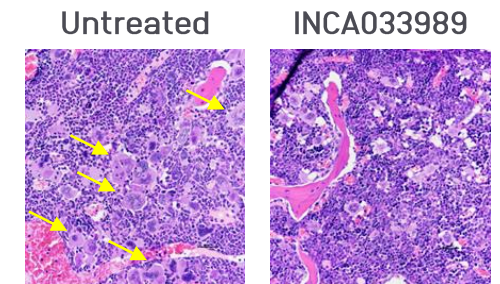
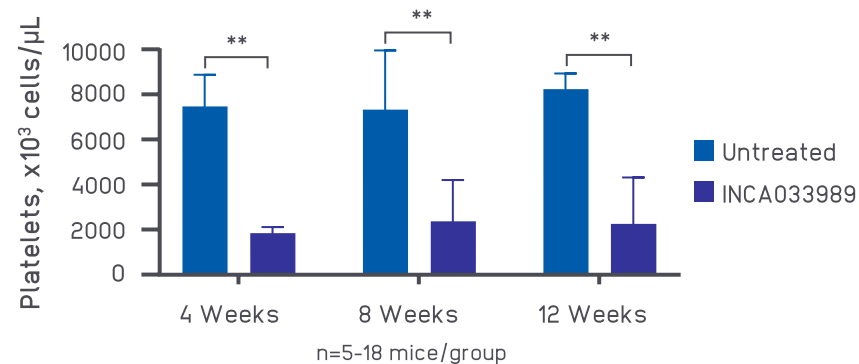
Next Steps

A Phase 1 study is ongoing

## Reversal of Splenomegaly<sup>3</sup>



## Normalization of Hematopoiesis<sup>3</sup>



# Targeting JAK2V617F: Potential to Benefit Majority of MPN Patients

- ✓ JAK2V617Fi is a potent and selective JAK2 pseudokinase domain binder
- ✓ Potential to be **disease modifying**
- ✓ New mechanism of action with **selective inhibition** and potential to eradicate mutant clones
- ✓ **Inhibits cytokine** independent activity of JAK2V617F while sparing WT JAK2

## Next Steps

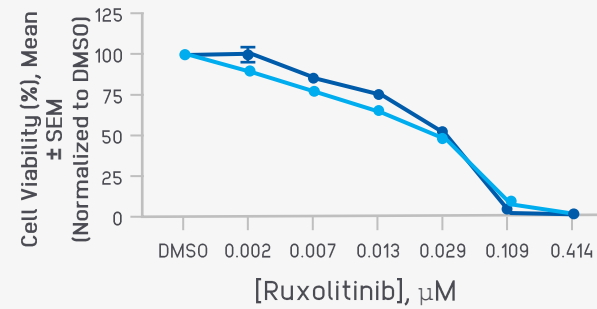
IND filed

Phase 1 initiation  
expected in  
Q1 2024

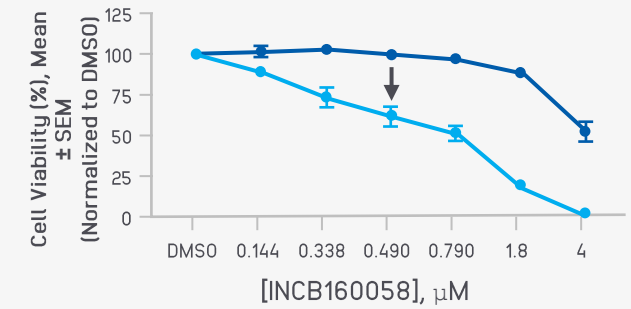
### JAK2V617Fi Selectively Inhibits Growth of JAK2V617F Expressing Cells

Day 6

Ruxolitinib

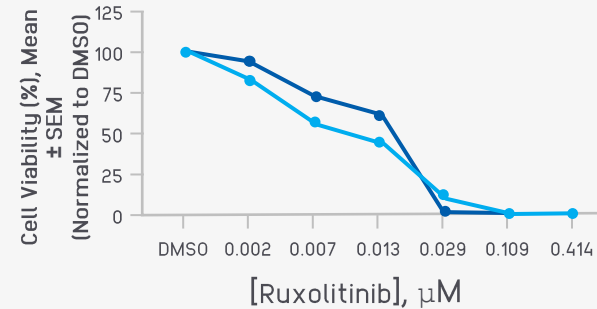


JAK2V617Fi

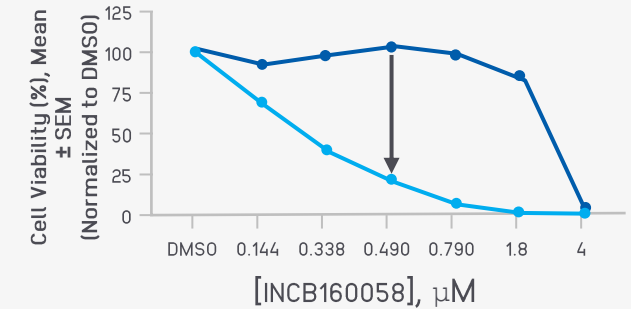


Day 18

[Ruxolitinib], μM



[INC160058], μM



● F-36P (JAK2 WT) ● SET-2 (JAK2V617F)



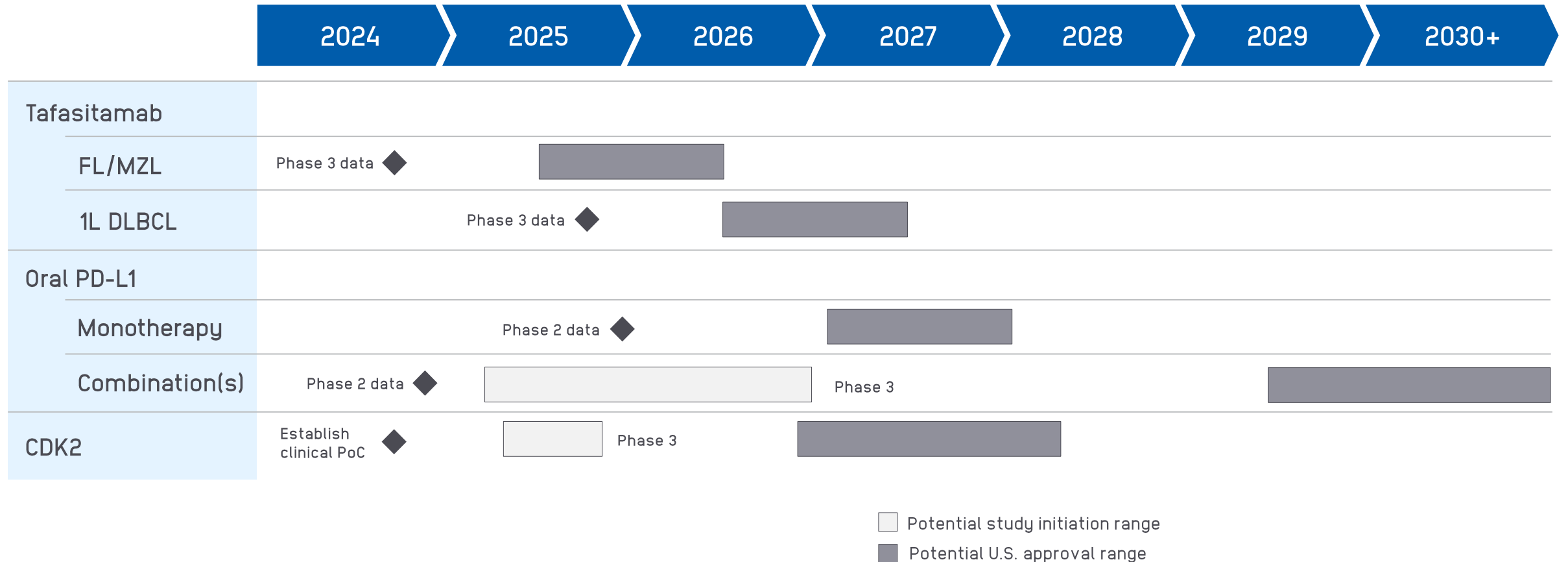
WT= wild type; JAK= janus kinase; SEM= standard error of the mean.  
Incyte data on file

# Oncology Pipeline



# High-Potential Oncology Pipeline

Advancing Research in Areas Where We Believe Can Have the Greatest Impact



FL= follicular lymphoma; MZL= marginal zone lymphoma; DLBCL= diffuse large B-cell lymphoma; PoC= proof-of-concept



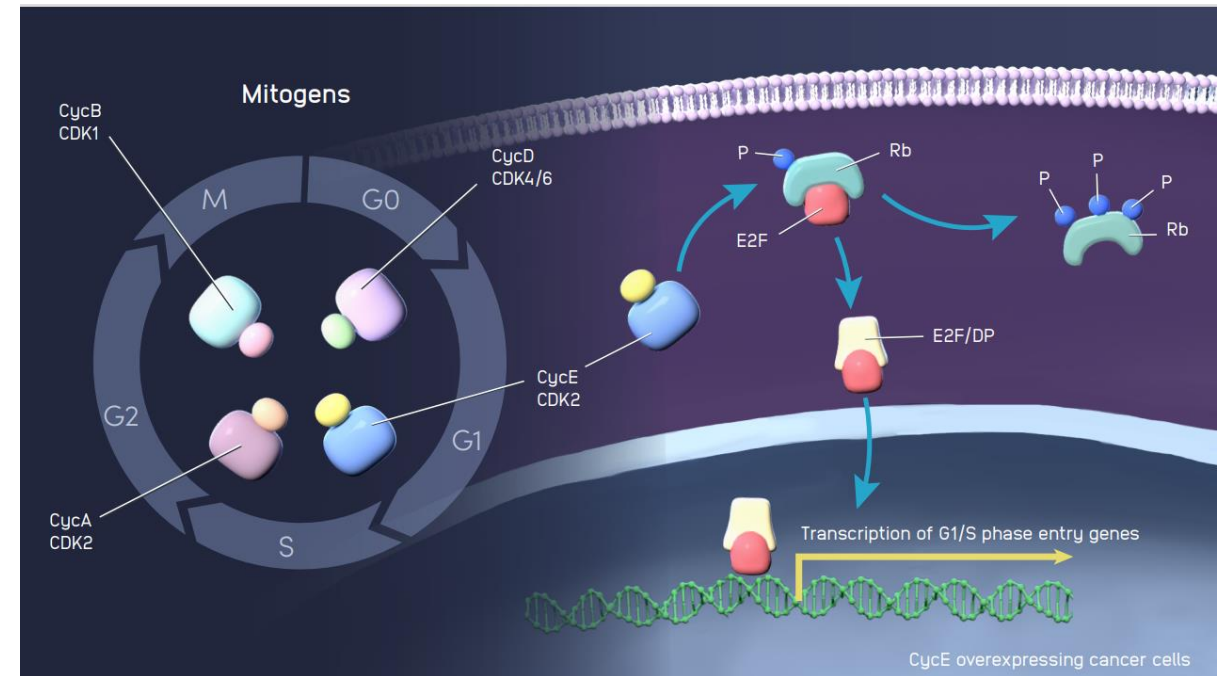
# CDK2i: Early Clinical Activity Observed in Patients with Amplified/Overexpression of CCNE1

- ✔ Significant **tumor shrinkage** observed including several patients achieving **partial responses (PR)** across multiple tumor types including ovarian cancer (CCNE1) patients
- ✔ **AE profile aligns with CDK2 MOA**
- ✔ Potential to use in ovarian and/or breast cancers

## Next Steps

Dose escalation/expansion ongoing

Data expected in **2024**

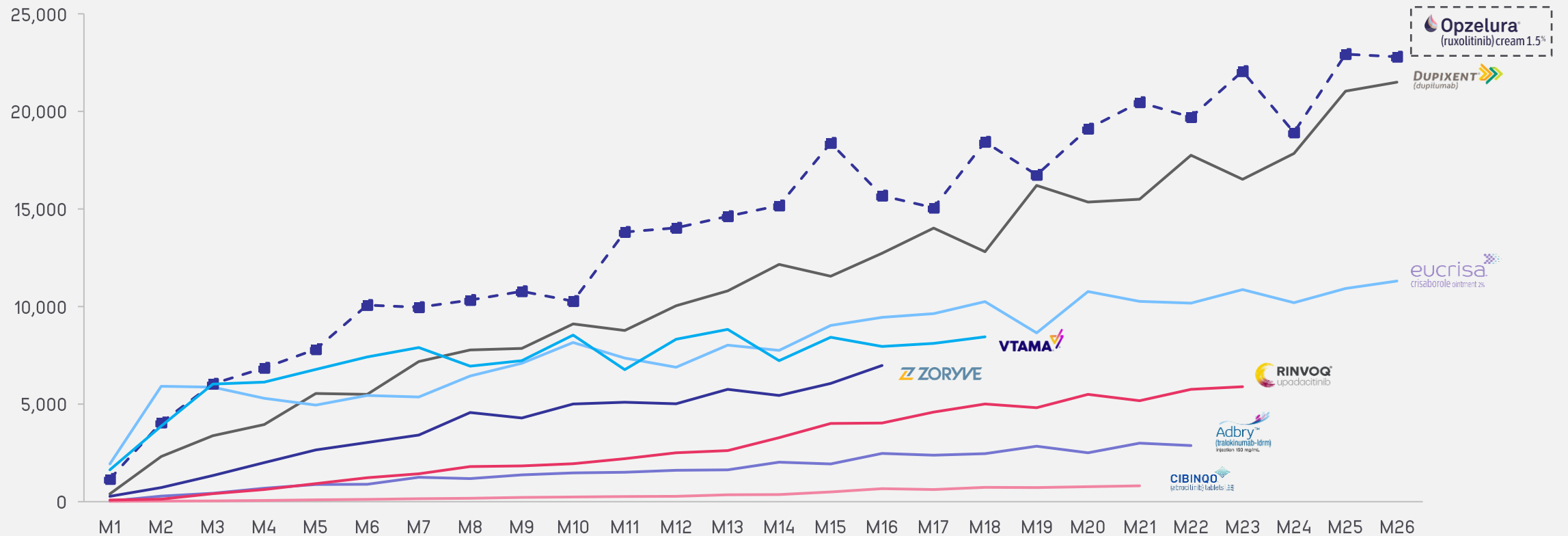


# Emerging Dermatology Franchise Led by Opzelura and Povorcitinib



# Opzelura Commercial Execution: One of the Most Successful Dermatology Launches

## Monthly Dermatology-Prescribed TRx Through Month 26 Post FDA-Approval



Source: IQVIA NPA through Nov2023. Dermatologists include Dermatology and Dermato-Pathology specialties

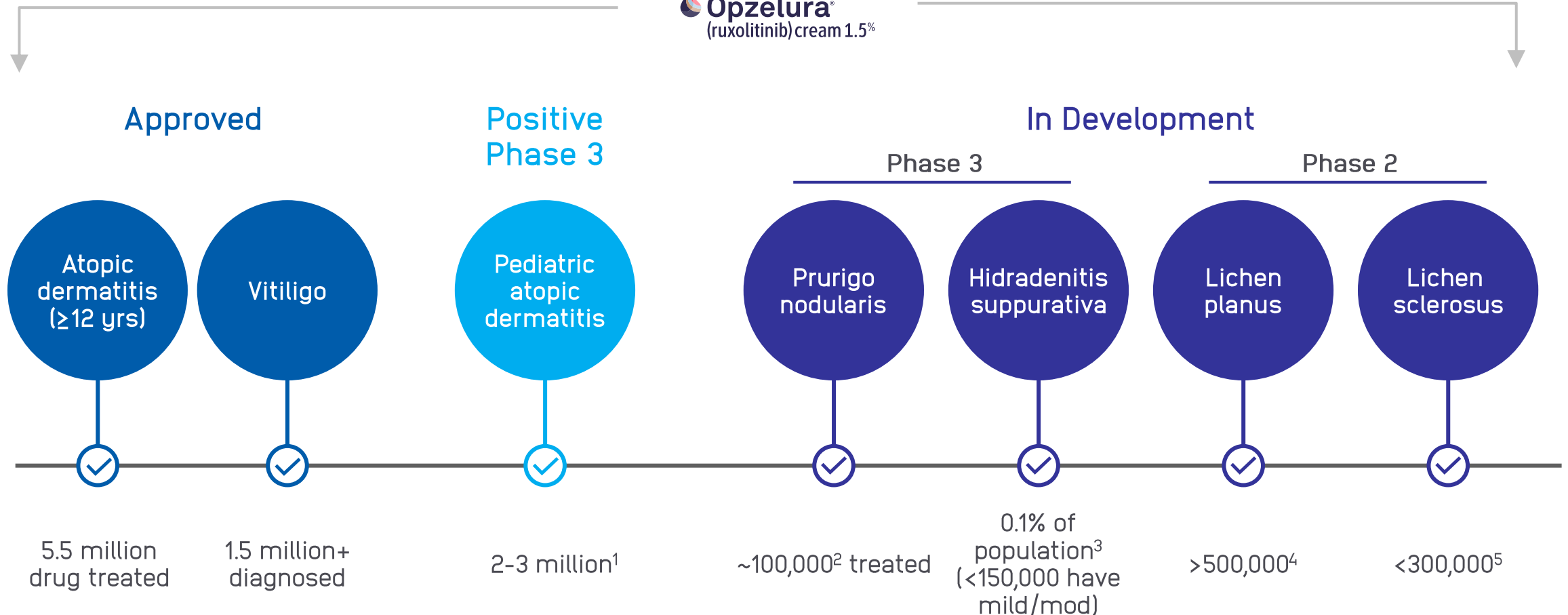
Forecasting data may include spontaneous off-label use. Incyte promotes products for FDA-approved uses only. Physicians may prescribe products for any use based on their independent medical judgment. Forecasts data may include spontaneous market utilization as part of projections in addition to on-label prescribing

Average daily demand calculated using days of the week only



# Maximizing the Potential of Opzelura

## Multiple Indication Expansion Opportunities



<sup>1</sup>DRG; Silverberg JI. Dermatol Clin. 2017;35(3):283-289

<sup>2</sup>Stander S, Augustin M, Berger T, Elmariah S, Korman NJ, Weisshaar E, Yosipovitch G. Prevalence of prurigo nodularis in the United States of America: A retrospective database analysis. JAAD Int. 2020 Dec 1;2:28-30

<sup>3</sup>Garg A, Kirby JS, Lavian J, Lin G, Strunk A. Sex- and Age-Adjusted Population Analysis of Prevalence Estimates for Hidradenitis Suppurativa in the United States. JAMA Dermatol. 2017 Aug 1;153(8):760-764.

<sup>4</sup>Li C, Tang X, Zheng X, Ge S, Wen H, Lin X, Chen Z, Lu L. Global Prevalence and Incidence Estimates of Oral Lichen Planus: A Systematic Review and Meta-analysis. JAMA Dermatol. 2020 Feb 1;156(2):172-181.

<sup>5</sup>Melnick L, et al. Lichen sclerosis among women in the United States. Int J of Women's Derm. 2020;6(4):260-262



# Opportunity for Opzelura to Reach the 2-3 Million Pediatric Patients with Atopic Dermatitis

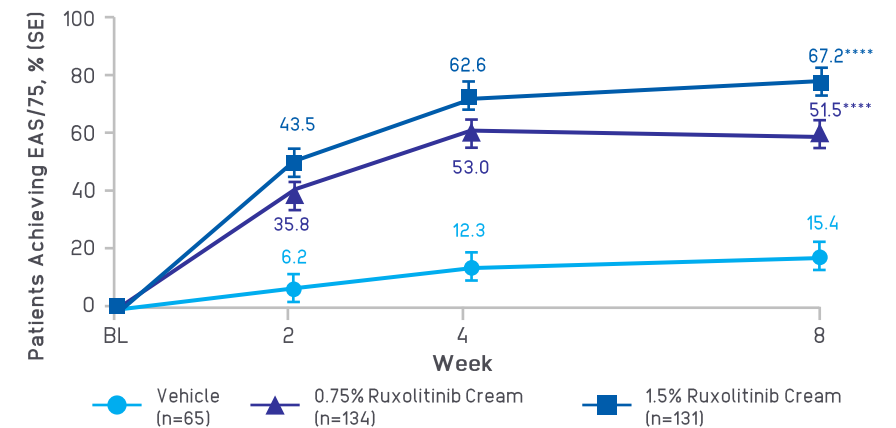
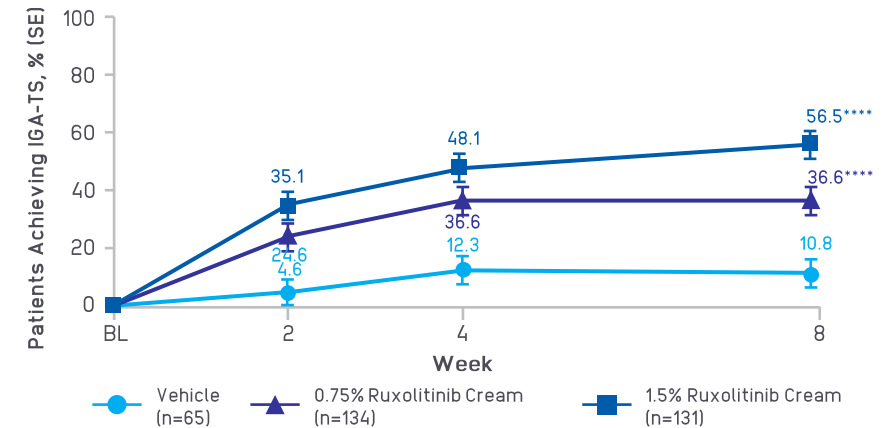
## Ruxolitinib Cream in Children 2-12 years (TRuE-AD3)

- ✓ Ruxolitinib cream achieved significant efficacy vs vehicle at Week 8 for IGA-TS and EASI75
- ✓ Early and sustained itch relief in patients 6 to <12 years
- ✓ Well tolerated with no serious infections, MACE, malignancies or thrombosis observed

### Next Steps

Pre-submission meeting with FDA

sNDA submission anticipated by **mid-2024**



\*\*\*\* P<0.0001 vs vehicle



IGA-TS= Investigators Global Assessment- treatment success; EASI75= ≥75% improvement in Eczema Area and Severity Index (EASI); MACE= major adverse cardiac events  
Data adapted from Eichenfield, L et al. EADV 2023.

# Positive Topline Results for Ruxolitinib Cream in Hidradenitis Suppurativa

Primary endpoint met in patients with mild/mod HS

## Randomized Controlled Phase 2 Study Evaluating Ruxolitinib Cream in Hidradenitis Suppurativa

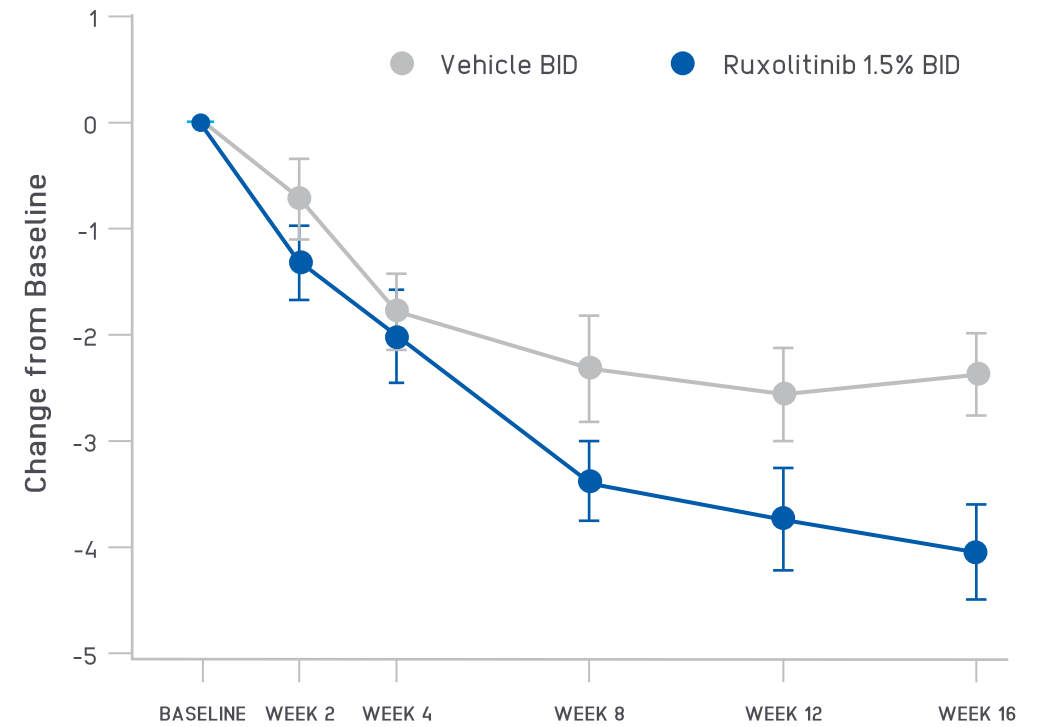
- ✓ Ruxolitinib 1.5% cream BID met the primary efficacy endpoint<sup>1</sup>
- ✓ Well tolerated and consistent with known safety profile of ruxolitinib cream

### Next Steps

Data presentation expected in 2024






Phase 3 being evaluated

## Change from Baseline in AN Count



HS= hidradenitis suppurativa; AN= abscess and nodule  
1. Change from baseline in AN count at Week 16

# Povorcitinib Expansion into Multiple Indications With High Unmet Need

Pipeline Indication	U.S. Approval Phase			U.S. Opportunity (addressable patients)	Current Unmet Need	U.S. Povorcitinib Position
	Clinical Proof of Concept	Pivotal	Approved			
Mod/Sev Hidradenitis Suppurativa				>300K <sup>1</sup>	HIGH	First Oral
Vitiligo				1.5M+ diagnosed	HIGH	Oral Tx
Prurigo nodularis				~100K <sup>2</sup> treated	HIGH	First JAKi
Mod/Sev Asthma				>750K <sup>3</sup> mod/sev	HIGH	First JAKi
Chronic spontaneous urticaria				>300K <sup>4</sup> inadequately controlled on antihistamines	HIGH	First JAKi

 Phase 3 in planning



1. Calao M, Wilson JL, Spelman L, Billot L, Rubel D, Watts AD, Jemec GBE. Hidradenitis Suppurativa (HS) prevalence, demographics and management pathways in Australia: A population-based cross-sectional study. PLoS One. 2018 Jul 24;13(7)
2. Ständer S, Augustin M, Berger T, Elmariah S, Korman NJ, Weisshaar E, Yosipovitch G. Prevalence of prurigo nodularis in the United States of America: A retrospective database analysis. JAAD Int. 2020 Dec 1;2:28-30
3. Rönnebjerg L, Axelsson M, Kankaanranta H, Backman H, Rådinger M, Lundback B, Ekerljung L. Severe Asthma in a General Population Study: Prevalence and Clinical Characteristics. J Asthma Allergy. 2021 Sep 16;14:1105-1115
4. Maurer M. et al. The burden of chronic spontaneous urticaria is substantial: real-world evidence from ASSURE-CSU. Allergy. 2017; 72: 2005-2016

# Continued Improvement at Week 52 in Hidradenitis Suppurativa Patients Treated with Povorcitinib

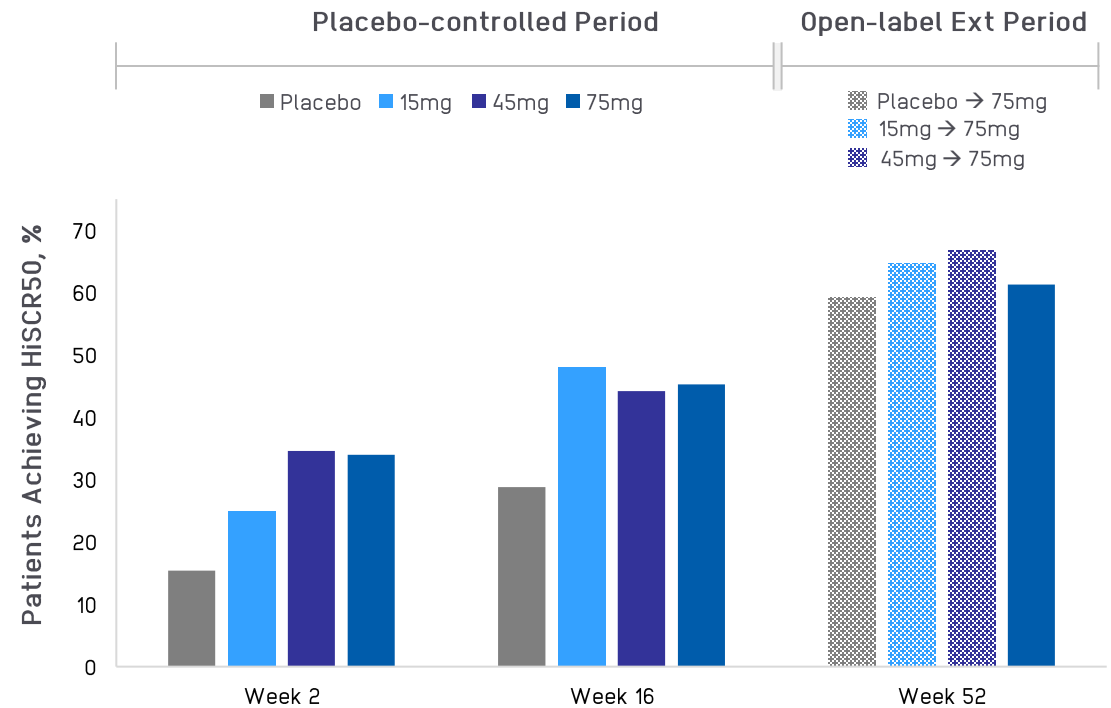
## At Week 52

- ✓ HiSCR50\* achieved in **59-67%** of povorcitinib treated patients
- ✓ HiSCR75\* achieved in **41-52%** of povorcitinib treated patients
- ✓ HiSCR100\* achieved in **22-29%** of povorcitinib treated patients

## Next Steps

Two Phase 3 studies are enrolling  
(STOP-HS1 and STOP-HS2)

## Patients Achieving HiSCR50<sup>1</sup>



\*HiSCR50 = Defined as 50% reduction from baseline in AN count with no increase in the number of abscesses or draining tunnels; HiSCR75 = Defined as 75% reduction from baseline in AN count with no increase in the number of abscesses or draining tunnels; HiSCR100 = Defined as 100% reduction from baseline in AN count with no increase in the number of abscesses or draining tunnels

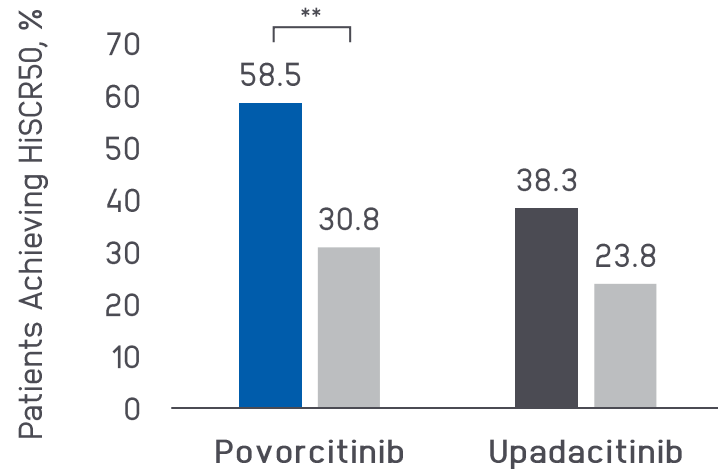
<sup>1</sup>Data adapted from Kirby, J, MD, MS, Med, et al. EHSF 2023.



# Povorcitinib in HS: Potential to be Best-in-Disease Oral Agent

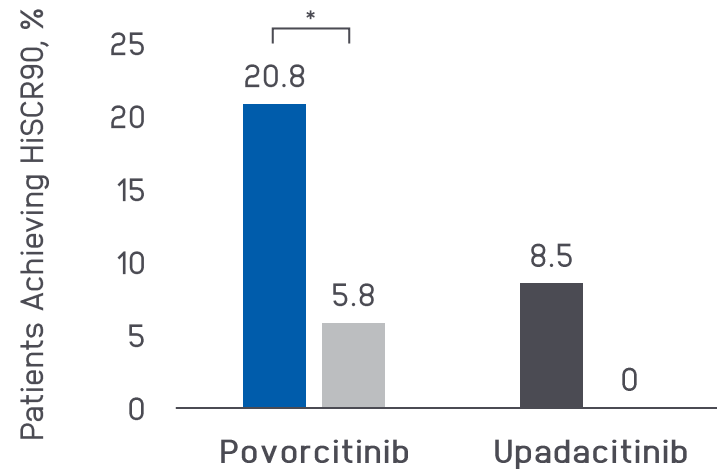
## HiSCR50<sup>1,2</sup>

At Week 12



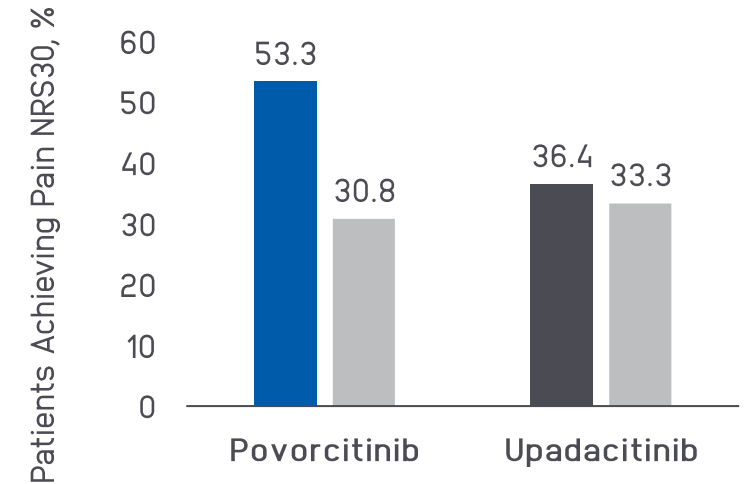
## HiSCR90<sup>1,3</sup>

At Week 12



## Pain NRS30<sup>1,3</sup>

At Week 12



■ Povorcitinib 75mg QD    ■ Placebo    ■ Upadacitinib (Rinvoq®) 30 mg QD

• p<0.05    \*\* p<0.01

HiSCR50 =  $\geq 50$  % reduction from baseline in AN count with no increase in the number of abscesses or draining; HiSCR90 =  $\geq 90$  % reduction from baseline in AN count with no increase in the number of abscesses or draining; Pain NRS30 =  $\geq 30$  % reduction and  $\geq 1$ -unit reduction in NRS; NRS = numerical rating scale

1. Adapted from Kirby J, et al. Efficacy and Safety of the Oral Janus Kinase 1 Inhibitor povorcitinib (INCB054707) in Patients with Hidradenitis Suppurativa in a Phase 2, Randomized, Double-blind, Dose Ranging Placebo-controlled Study. JAAD. October 2023

2. Adapted from Kimbell A, et al. Efficacy and Safety of Upadacitinib in Moderate-to-Severe Hidradenitis Suppurativa: A Phase 2, Randomized, Placebo-Controlled Study. Presented at AAD 2023.

3. Adapted from Tzelios T, et al. Depth of Efficacy Response to Upadacitinib Treatment in Moderate-to-Severe Hidradenitis Suppurativa. Presented at EADV 2023.

Data presented are from separate clinical trials. Head-to-head data are not available. Caution should be exercised when comparing data across studies.



# Povorcitinib: Substantial Repigmentation in Adults with Extensive Vitiligo

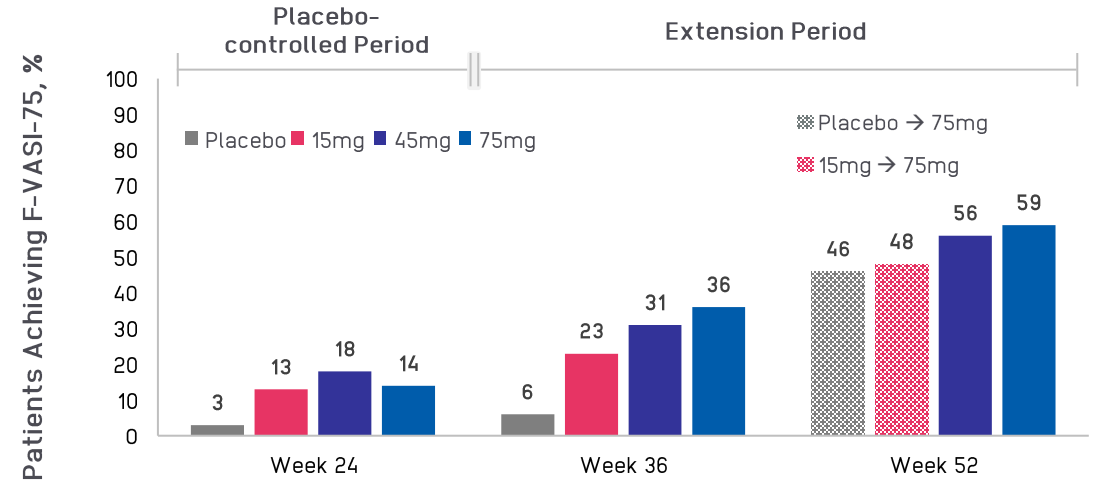
Presented at EADV 2023

- ✓ Substantial facial and total body repigmentation through 52 weeks of povorcitinib treatment
- ✓ Generally well tolerated with no serious treatment-related TEAEs

## Next Steps

Two Phase 3 studies enrolling (STOP-V1 and STOP-V2)

## Patients achieving F-VASI75, %



F-VASI percent improvement from baseline<sup>2</sup>: 44.4% (Week 24), 85.2% (Week 36), 99% (Week 52)



TEAE = treatment-emergent adverse event; F-VASI75 = The proportion of participants achieving at least a 75% improvement in the facial vitiligo area scoring index; F-VASI = the facial vitiligo area scoring index

1. In patients who received any dose of povorcitinib from Day 1

2. Patient received povorcitinib 15mg qd through Week 24 then switched to povorcitinib 75mg qd through Week 52

Pandya A., et al. Efficacy and Safety of Povorcitinib for Extensive Vitiligo: 52-Week Results From a Double-Blinded, Placebo-Controlled, Dose-Ranging Phase 2b Study

# Positive Topline Results for Povorcitinib in Prurigo Nodularis

Addressing an Important Gap in the Treatment of PN

## Phase 2 Study Evaluating Povorcitinib in Prurigo Nodularis

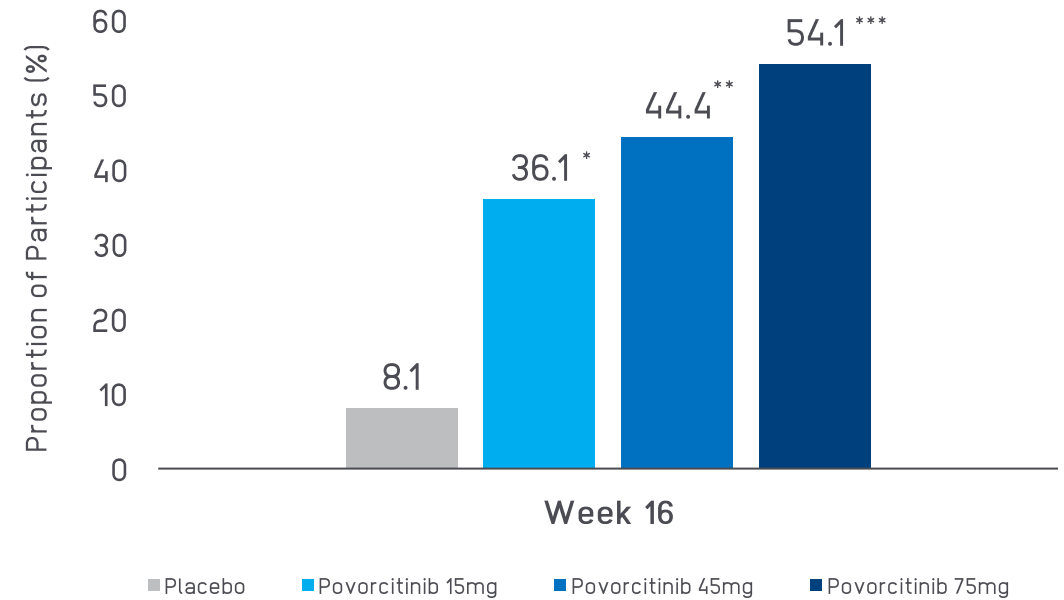
- ✓ **Primary endpoint met across all 3 treatment doses**
  - >4-point improvement in itch NRS at Week 16
- ✓ Generally well-tolerate with safety consistent to previous povorcitinib data

### Next Steps

Full data expected to be presented in 1H 2024

Phase 3 planning underway

## Proportion of Participants Achieving >4-point Improvement in Itch NRS from Baseline at Week 16



\* p=0.0066 \*\*p=0.0006 \*\*\*p<0.0001



PN= prurigo nodularis; NRS= numerical rating scale



# Incyte: Innovation Driving Long-term Growth

# >10 Potential High Impact Launches by 2030

